



- 23 years
- O Chişinău
- 🗔 1 000 USD

### **TOP Skills**

- Sales · 12 months
- Customer Relationship Management · 12 months
- Business Marketing · 10 months
- Customer Retention · 8 months
- Sales Presentations · 6 months
- Online Meetings · 6 months

### Preferences

- Full-time
- No schedule
- Flexible
- In-house
- Hybrid
- Remote

#### Languages

- Romanian · Elementary
- Russian  $\cdot$  Native
- English · Native
- German · Elementary

### Skills

- Affiliate Marketing
- Business Administration

Datele de contact sunt contra cost. Detalii aici: https://www.rabota.md/ro/prices/cv

# Affiliate Manager / Sales Manager / BizDev

### About me

My passion is creating strong relationships that last.

## Work experience

#### B2B Sales Manager · CityAds · Москва

August 2024 - January 2025 · 6 months

- -Sales
- -BizDev
- -CRM
- -Going to sales events
- -Tailor fitting solutions for big businesses
- -Presentations
- -Sales pitches
- -Customer retention

Skills: Customer Retention, Affiliateworks, Net, Customer Relationship Management, Hunting, Sales Events, Affiliate Marketing, Digital Marketing, Business Marketing, Sales Presentations, Online Meetings, Sales, Business Development

#### B2B Sales Manager · Zoon · Москва

April 2024 - August 2024 · 5 months

- -CRM
- -Hunting
- -Traveling to the customer
- -Active sales

Skills: Customer Satisfaction, Customer Relationship Management, Business Marketing, Sales

# B2C Sales Manager · Caerus Group · Москва

August 2023 - October 2023 · 2 months

-Active sales -Hunting -CRM

- Business Development
- Sales
- Leadership
- Team Management
- Team Working

## **Driving licence**

Category: B

Skills: Customer Relationship Management, Customer Retention, Phone Sales, Sales

# **Desired industry**

• Marketing / Advertising / PR

# **Education: Higher**

#### RANEPA

Graduated in: 2023 Faculty: ISS Speciality: Economics

#### RANEPA

Currently studying Faculty: ISS Speciality: Economics, Management and Strategic Communications